



Feed Grain Success Stories

USGBC Southeast Asia & Oceania Programs

Demand for U.S. feed grains is growing in Southeast Asia, thanks in large part to U.S. Grains & BioProducts Council (USGBC) efforts in the region. The Council has coordinated efforts to grant market access for U.S. sorghum, led industry advocacy groups to tackle restrictive Minimum Access Volume requirements, reduced tariffs across the region and enabled stable access for U.S. corn through import regulation reform.



2020-2022 Key Feed Grain Accomplishments in Southeast Asia



Market barriers for U.S. sorghum in Vietnam were eliminated because of policy efforts, which now position U.S. sorghum as an alternative feed input for growing industries including aquaculture, human and pet food.



The corn import tariff for U.S.-origin corn to Vietnam was lowered from 5% to 2%, leveling the playing field with competing suppliers and opening a profitable and alternative market for U.S. corn.



The USDA is forecasting corn exports to the Philippines to double because of tariff reductions.

The in-quota import tariff on non-ASEAN corn was lowered from 35% to 5%, and the out-quota import tariff on non-ASEAN corn was lowered from 50% to 15%.



Vietnam DDGS imports exceed 1.3 million metric tons, making it the second largest export market.